



# Sri Lanka

## INVESTMENT AND BUSINESS CONCLAVE 2018



# Partnering for Prosperity

19th - 21st June 2018

Cinnamon Grand Colombo - Sri Lanka

Organised by



**The  
Ceylon  
Chamber of  
Commerce**

In association with

- > Ministry of Foreign Affairs
- > Ministry of Development Strategies and International Trade
- > Ministry of Industry & Commerce
- > Board of Investment of Sri Lanka
- > Department of Commerce
- > Sri Lanka Export Development Board
- > Sri Lanka Convention Bureau

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Sri Lanka  
INVESTMENT AND  
BUSINESS CONCLAVE  
2018



The Ceylon Chamber of Commerce presents an opportunity to be introduced to the emerging preferred destination for investments in Asia – Sri Lanka.

Sri Lanka Investment and Business Conclave 2018 offers the perfect blend of opportunities aimed at enriching institutional, corporate and individual investors and business houses with a comprehensive set of guidelines for their investment decisions, and act as a networking opportunity for introductions to potential business partners with a view of establishing partnerships in Sri Lanka.

# Why Attend?



Attractive destination for investments and business opportunities



Updates on new business and investment opportunities



Understanding the policies and regulations of Sri Lanka



Expose participants to new ideas, contacts, resources and insights into best practices

Gateway to the world – located in dynamic Asia with easy access to air and sea routes of the world.

Opportunities to further enhance the outreach to promote products once the proposed FTAs are in operation with China, Malaysia, Japan and Thailand in addition to existing FTAs with India, Pakistan and Singapore

Growing economic Hub with favourable policies – Colombo Port City Project

Fast developing infrastructure - opportunities through the Western Region Megapolis Project

Strong policies in place for protecting international investors and business partners

High quality of Life

Sri Lanka's proposed Financial City aims to become the prominent financial hub in the region and it has commenced to attract foreign investments from Indian, South Asian, and Middle East region as well as from European countries

Educated and Adaptable Workforce

New urbanization initiatives with new opportunities for investment

One of the lowest corporate tax rates in the region

Colombo has the potential to serve as a subsidiary market for eastern and western giants since it is located midway between the major financial markets such as London, Frankfurt, Dubai to the West / and Tokyo, Hong Kong, Singapore and Sydney to the East.

**Why  
Sri Lanka**



# Introduction and Geography

## LOCATION

The island of Sri Lanka lies in the Indian Ocean, to the southwest of the Bay of Bengal. It is separated from the Indian subcontinent by the Gulf of Mannar and the Palk Strait and is located about 31 Kilometers off the southern coast of India.

Latitude - 5° 55' to 9° 50' north

Longitude - 79° 42' to 81° 52' east

650km north of the equator

## AREA

Total area  
65,610 sq.km



Land area 62,705 sq.km      Inland waters 2,905 sq.km

## TOPOGRAPHY

The coastal areas and northern half are flat, the central and south central areas are hilly and mountainous.

## BUSINESS HOURS



**Government**  
8.30am - 4.30pm



**Private Sector**  
8.00am - 5.00pm



**Banks**  
9.00am - 3.30pm  
(Customer hours)

## CURRENCY (CODE)

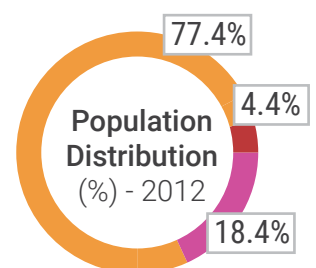
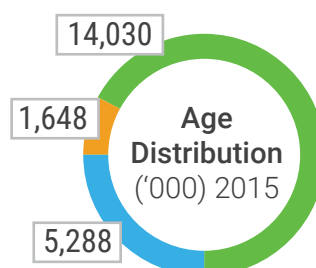


Sri Lankan Rupee  
(LKR)

## SOCIAL INDICATORS

Mid-year Population  
(‘000) in 2016

21,203



0-14 Yrs  
15-64 Yrs  
65 years and over

Urban  
Rural  
Estate



# Growing Economic Hub With Favourable Policies

## ECONOMY

### OUTPUT (2016)

#### GDP

at current market prices  
(Rs. Billion)

11,839

#### GNI

at current market prices  
(Rs. Billion)

11,506

#### Per capita GDP

at market prices (Rs.)

558,363

#### Per capita GDP

at market prices (US\$):

3,835

### REAL OUTPUT

(percentage change) 2016

**GNI : 4.4**

**GDP : 4.1**

### Sectoral Classification of GDP (2016)



Agriculture

-4.2



Industry

6.7



Services

4.2

## TRADE - 2016

### Exports

(Excludes Re-imports)

10,217

### Imports

(Excludes Re-imports)

19,515

### Trade Balance

(US \$ Million)

-9,892

### Main Export Markets 2016

Country	Rs Million	US \$ Million
U.S.A.	408,814	2,808
U.K.	151,940	1,044
INDIA	80,257	551
GERMANY	73,615	506
ITALY	62,341	428
BELGIUM	49,204	338
U.A.E.	40,022	275
NETHERLANDS (HOLLAND)	30,254	273
JAPAN	29,143	200
CHINA	28,996	199

### Main Import Markets - 2016

Country	Rs Million	US \$ Million
CHINA	622,241	4,274
INDIA	557,290	3,827
U.A.E.	155,500	1,068
SINGAPORE	150,115	1,031
JAPAN	138,388	950
MALAYSIA	93,543	642
U.S.A.	78,565	540
THAILAND	74,956	515
CHINA TAIPEI	72,256	496
HONG KONG	67,883	466

# Focus Sectors

## Agriculture



Cultivation and processing of fruits, vegetables, herbs and spices, Deep Sea Fishing & rearing/ processing of fish, Animal husbandry projects, Horticulture / Floriculture

## Apparels



Apparel manufacturing, Textile and Fabric Manufacturing, Garment Accessories, Garment related Services such as Garment washing, Textile testing, Screen printing etc.

## Education



Branch campuses of leading Foreign Universities, Higher Educational Institutes, Hospitality / Tourism / Hotel Management, Design Development, Engineering, Nursing, Maritime Training

## Export Manufacturing



Rubber, PVC Products Cement, **Minerals (processing)**, Metal, Transport, Equipment, Gem & **Jewellery, Electrical & Electronics**, Ceramic, Paper, Leather, Chemicals, **Pharmaceutical, Boats, Food (processing)**, Tea, Wood, Coir

## Export Services



Shipping services, Other marine services (shipping services, crew exchange etc), Printing services, Management consulting services, Aviation Services, Automation services, Other export services, Enterpot Trading, Logistic Service, Regional Operating Headquarters

## Infrastructure



Housing and Property Development, Shopping & Office Complex, Mixed Development Projects, Hospital Services and Medical Services, Warehousing & Logistic Services, Exhibition Centers, Industrial Parks, Construction of Highways and Railways

## Knowledge Services



IT Software Development, KPO / BPO Industry, IT and IT Enabled Services, IT Training Sectors.

## Tourism and Leisure



Hotels / Resorts / Villas, Higher-end restaurants, Leisure / Entertainment and Theme Parks, Tourist transport: Domestic and International Sea & Air transport, Meeting Incentive Convention and Exhibition: MICE, Domestic and International Air transport / Water-based transport, Skill Development: Hotel / Hospitality Training Institutes

## Other



**Power & Energy, Telecommunications and Related Services, Ports Development,** Distribution of Petroleum related products such as LPG & LNG, Recycling of Waste



# A Glimpse of Sri Lanka Investment and Business Conclave

2016

2017



Participants at Conclave 2016

127	136
Delegates	Local



" This very first trip of mine to Colombo has opened my eyes on the potential of your most loved country "



" Conclave 2016 was a well-organised and relevant event for any business considering doing business in Sri Lanka "



Participants at Conclave 2017

134	127
Delegates	Local



" Event helped us to be well informed of current business and investment climate in Sri Lanka "



24  
Countries

27  
Countries



" The Online Registration and Business Matchmaking was superior in my experience. Highly productive Interchanges took place "



# Programme

## Strategic Partners



Ministry of Development Strategies and International Trade

Ministry of Foreign Affairs

Department of Commerce

Ministry of Industry & Commerce



Board of Investment of Sri Lanka



Sri Lanka Export Development Board



Sri Lanka Convention Bureau



International Trade Centre

## Supporting Partners



Official IT Partner

E-W Information Systems



Beijing Lansing Overlook International Exhibition Co. Ltd.



Supporting Partner

CACCI



Official Airline

SriLankan Airlines



Communication Partner

Lanka Communication Services (Pvt.) Ltd.

## DAY 01

19th June 2018

### Inauguration

5.30 pm - 6.00 pm

Registration of Participants

6.00 pm - 7.00 pm

Inauguration of Conclave 2018

7.00 pm onwards

Strategic Networking Reception

## DAY 02

20th June 2018

### Sri Lanka Investment and Business Conclave and Product/Service Showcase (Mini Exhibition of Sri Lankan product/service exporters)

8.30 am – 12.30 pm

B2B Meetings with Exhibitors and Business Leaders

12.30 pm – 1.30 pm

Working Lunch

### Parallel Breakout Sessions/ G2B meetings with Key Government Officials attached to respective Ministries/ Institutions

1.30 pm - 3.00 pm

Breakout Session 1 - Navigating the Operating Landscape – Regulations-Tax-Forex-Land at the Ivy Room

1.30 pm - 3.00 pm

Breakout Session 2 - Projects in the pipeline: PPP and Western Region Megapolis Project at the Cedar Room

3.00 pm - 3.30 pm

Tea Break

3.30 pm - 5.00 pm

Breakout Session 3 - Thriving from the growing Capital Markets at the Ivy Room

3.30 pm - 5.00 pm

Breakout Session 4 - Plugging into opportunities: Port City, Tourism, Logistics and Agriculture at the Cedar Room

## DAY 03

21st June 2018

### Field Visits

(Only for Foreign participants)

9.00 am Onwards

- Export Processing Zones
- The Colombo Stock Exchange
- Port of Colombo
- Customized group visits on request within Colombo District
- Gems & Jewellery Manufacturing Unit in Colombo



# Your investment

Two days' event including high-level strategic networking reception, Sri Lanka Investment & Business Conclave 2018, B2B Meetings and group visits to Export Processing Zones, Colombo Stock Exchange, Port of Colombo etc.

**Delegate Fee** US \$ 300 per person

**Special discounted rates offered to Delegates attended Conclave 2016 and 2017 (Both years) - US \$ 250 per person**



**SriLankan Airlines** would offer all participants and accompanying persons a 15 % discount on Economy Class Airfare and a 10% discount on Business Class Airfare (on the prevailing market fare at the time of ticketing) for purchase of tickets for registered delegates travelling to SriLankan Airlines online stations which presently are as follows

## Indian Sub Continent

Delhi, Mumbai, Chennai, Cochin, Bangalore, Trichy, Trivandrum, Madurai, Calicut, Hyderabad, Visakhapatnam, Coimbatore, Pakistan, Maldives, Seychelles, Bangladesh

## Far East

Singapore, Beijing, Hong Kong, Kuala Lumpur, Bangkok, Shanghai, Canton, Tokyo, Kunming, Indonesia, Melbourne

## Middle East

Dubai, Abu Dhabi, Riyadh, Dammam, Jeddah, Doha, Kuwait, Muscat, Bahrain

## Europe

London

► For further details contact the  
**Sri Lanka Investment & Business  
Conclave 2018 Secretariat**

The Ceylon Chamber of Commerce  
No.50 Navam Mawatha Colombo 2 Sri Lanka  
Tel: +94 11 5588818, 5588888, 5588800  
Fax: +94 11 2449352, 2381012  
E-mail: [investsrilanka@chamber.lk](mailto:investsrilanka@chamber.lk)  
[www.invest-srilanka.lk](http://www.invest-srilanka.lk)

## How to Participate

Please return the enclosed Registration Form duly perfected in BLOCK LETTERS to the "Sri Lanka Investment & Business Conclave 2018" Secretariat along with your Participation Fee, **on or before 30th April 2018**. Your registration is subject to receipt of the complete payment.

Payment could be made online [www.invest-srilanka.lk](http://www.invest-srilanka.lk) or via Bank Draft drawn in favour of 'The Ceylon Chamber of Commerce' or by Telegraphic Transfer as given below:

### Bank details

**Bank :** Hatton National Bank Limited

**Branch:** City Office

**Account Name:** The Ceylon Chamber of Commerce – Special A/c

**Account No:** 002-010276741

**Swift Code:** HBLILKLX

**Address:** 16, Janadhipathi Mawatha, Colombo 01, Sri Lanka.

### ► Entry Requirements

A Business Visa is issued to foreign nationals who visit Sri Lanka for business purposes for short periods of time. This visa may be issued for single or double journeys. Access <http://www.eta.gov.lk>



# Accommodation



**Cinnamon Grand Hotel**



77, Galle Road, Colombo 03, Sri Lanka  
Tel: +94 11 243 7437 Fax: +94 11 244 9280

**Deluxe Room**

Room Only	Single BB	Double BB
USD 125	USD135	USD145



**Cinnamon Lakeside Hotel**



115, Sir Chittampalam A.Gardiner Mawatha,  
Colombo 02, Sri Lanka.  
Tel: +94 11 249 1000 Fax: +94 11 254 4211

**Superior Room**

Room Only	Single BB	Double BB
USD 125	USD134	USD143



**Shangri-La Hotel Colombo**



1, Galle Face, Colombo 02, Sri Lanka.  
Phone: +94 11 788 8288

**Deluxe Lake View**

Single Room	Double Room
USD 135	USD145

**Deluxe Ocean View**

Single Room	Double Room
USD 145	USD155



**Taj Samudra Colombo**



No. 25 Galle Face Centre Road,  
Colombo 3, Sri Lanka.  
Telephone: +94 11 244 6622  
Facsimile : +94 11 243 7208

**Deluxe City Facing**

Room Only	Single BB
USD125	USD138



**Kingsbury Hotel**



48, Janadhipathi Mawatha,  
Colombo 01, Sri Lanka.  
Tel : +94 11 242 1221 Fax: +94 11 243 7326

**Superior Ocean View**

Room Only	Single BB	Double BB
USD135	USD134	USD143



**Movenpick Hotel Colombo**



24, Dharmapala Mawatha  
Colombo 3, Sri Lanka.  
Telephone: +94 11 745 0450  
Facsimile: +94 11 772 3723

**Deluxe Ocean View**

Room Only	Single BB
USD136	USD146



**Ramada Colombo**



30 Sir Mohamed Macan Markar Mawatha,  
Colombo 03, Sri Lanka.  
Tel : +94 11 242 2001 Fax: +94 11 244 7977

Room Only	Single BB
USD95	USD105



**\*Cinnamon Red**



59, Ananda Coomaraswamy Mawatha,  
Colombo 03, Sri Lanka.  
Tel: +94 11 214 5145 Fax: +94 11 214 5146

**Standard Room**

Room Only	Single BB	Double BB
USD85	USD93	USD101



**Jetwing Colombo Seven**



57, Ward Place, Colombo 07, Sri Lanka.  
Phone: +94 11 255 0200 Fax: +94 11 269 5516

**Deluxe Room Single**

Room Only	Single BB
USD120	USD140

**Deluxe Room Double**

Room Only	Single BB
USD130	USD150

- Hotel Room Rates are subject to prevailing Taxes in Sri Lanka
- Check in time – 01.00 p.m.
- Check out time – 12.00 noon
- Airport Transfers could be arranged by the Hotel
- Room charge equivalent to one night stay will apply in case of no show and cancellation made 2 days before check in date stated in the Registration Form
- Payment through Credit Cards is accepted and will be based on the prevailing Rates of Exchange
- Online Hotel Room Reservation could be done via [www.invest-srilanka.lk](http://www.invest-srilanka.lk) with effect from March 2018

# Registration Form

Please complete in **BLOCK LETTERS** and return along with your payment before 30th April 2018 to:

**Sri Lanka Investment & Business Conclave 2018 Secretariat,  
The Ceylon Chamber of Commerce  
No.50 Navam Mawatha Colombo 2 Sri Lanka**

☎ +94 11 5588818, 5588888, 5588800 📠 +94 11 2449352, 2381012 ✉ investsrilanka@chamber.lk 🌐 www.invest-srilanka.lk

For Official Use Only

Date received .....

Registration No .....

## Delegate Details

Name of Organisation					
Mailing Address					
Country		Tel. (Direct)		Fax	
E-mail		Website			
Company Profile (Maximum 6 lines)					

If you are interested in attending the B2B Meetings on 20th June 2018, please mark 'X' in the box

Name of Participant		Designation	Mobile
H.E./Prof./Dr./Mr./Ms.			
Passport Number	Date of Expiry	E-mail	
<input type="checkbox"/> I wish to attend the Conclave B2B meetings		Twitter	LinkedIn
I wish to attend Breakout Session (maximum 2 Breakout Sessions per person)		1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/>	

Name of Participant		Designation	Mobile
H.E./Prof./Dr./Mr./Ms.			
Passport Number	Date of Expiry	E-mail	
<input type="checkbox"/> I wish to attend the Conclave B2B meetings		Twitter	LinkedIn
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Name of Participant		Designation	Mobile
H.E./Prof./Dr./Mr./Ms.			
Passport Number	Date of Expiry	E-mail	
<input type="checkbox"/> I wish to attend the Conclave B2B meetings		Twitter	LinkedIn
I wish to attend Breakout Session (maximum 2 Breakout Sessions per person)		1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/>	



**Sectors of interest to invest / setup Joint Ventures / Technology Transfer / Outsourcing** - Please mark (x)

Focused Sector/ Area	Invest	Joint Venture	Technology Transfer	Outsource	Export	Import	Other
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Apparel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Knowledge Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism and Leisure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Power and Energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Telecommunications and Related Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ports Development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (Please specify products/services in brief)							
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**We wish to visit the following on 21st June 2018** - (Please mark 'x' in the box)

Export Processing Zones       Port of Colombo       Colombo Stock Exchange

**Hotel Reservation: Need Assistance**       **On own**

Preferred Hotel

Please make a reservation for: (kindly circle the dates you wish to reserve hotel accommodation)

Single Room  Number of days  Dates:  JUN 18  JUN 19  JUN 20  JUN 21  JUN 22 2018

Double Room  Number of days  Dates:  JUN 18  JUN 19  JUN 20  JUN 21  JUN 22 2018

**Please provide me with a Visa Letter to apply for visa to visit Sri Lanka** (Please mark 'x' in the box)

**I am aware of the Cancellation Policy stated below**

By or before 25th April 2018 – full refund of Registration Fee, less Administrative fee of USD.60.

By or before 10th May 2018 – 50% refund of Registration Fee

By or before 31st May 2018 – 25% refund of Registration Fee

After 01st June 2018 – No refund

Name \_\_\_\_\_

Signature \_\_\_\_\_

Designation \_\_\_\_\_

Date \_\_\_\_\_