



The Democratic Socialist Republic of Sri Lanka  
Ministry of Irrigation

## Mahaweli Water Security Investment Program (MWSIP)

Program Management Unit (PMU)

Funding: Asian Development Bank (ADB) - Loan 3625-SRI – Tranche 2

# Invitation for Bids

## Open Competitive Bidding

### Supply of Muriate of Potash (MOP) for 2022/23 Maha Season Paddy Cultivation

MI/MWSIP/ADB/GDS/MOP FERTILIZER/ICB/2022/037

1. The Democratic Socialist Republic of Sri Lanka has received financing from the Asian Development Bank (ADB) towards the cost of the Mahaweli Water Security Investment Program (MWSIP), and it intends to apply part of the proceeds of this financing to payments under the contract named above. Bidding is open to Bidders from eligible source countries of the ADB.
2. The **Ministry of Irrigation (MOI)**, represented by the Program Director of Program Management Unit (PMU) of MWSIP (“the Purchaser”) on behalf of the Chairman, Standing Cabinet Appointed Procurement Committee (SCAPC), invites sealed bids from eligible Bidders for the Supply of Muriate of Potash (MOP) for 2022/23 Maha Season Paddy Cultivation.
3. **Open Competitive Bidding (ICB)** will be conducted in accordance with ADB’s Single-Stage, One-Envelope Bidding Procedure and is open to all Bidders from eligible countries as described in the Bidding Document.
4. Only eligible Bidders with the following key qualifications are invited to participate in this bidding:
  - The Bidder shall have minimum average annual turnover of **US\$ 100 million**, calculated as total certified payments received for the supply of fertilizer, within the immediate past three (3) years.
  - The Bidder shall have participated, as a supplier, Joint Venture partner or subcontractor, in at least two (2) contracts within the immediate past three (3) years that have been successfully completed, where the value of the Bidder’s participation of valued at **US\$ 40 million or equivalent** in each case with nature, and complexity similar to the scope of supply.
  - The Bidder shall demonstrate that the goods offered have been in production for at least three (3) years and been sold a minimum of **40,000 MT of Muriate of Potash (MOP)** of similar type and specification over the last three (3) years.
  - The Bidder or manufacturer shall demonstrate that it can supply the type, size and quantity of the goods as required by Purchaser in accordance with the Delivery and Completion Schedule.
  - The Bidder must demonstrate access to, or availability of, liquid assets, lines of credit or other financial resources (other than any contractual advance payments) to meet the Bidder’s financial resources requirement indicated in Form FIN-3.

5. For the complete eligibility and qualification requirements, Bidders should refer to the Bidding Document.
6. A soft copy of the Bidding Document in PDF format is available for inspection by any interested Bidder from the link of [www.mwsip.lk](http://www.mwsip.lk) → [Information](#) → [Procurements of MWSIP](#) website.
7. Interested Bidders shall notify the Employer of their intention to purchase the Bidding Document and interest to submit a bid by emailing the Program Director (email address: [ebid.mwsip@gmail.com](mailto:ebid.mwsip@gmail.com)) and attaching the scanned notification. Such notifications shall strictly be written under the Bidder's official letterhead and signed by the Bidder's authorised representative indicating the name and address of the Bidder, contact number, fax number and email address to receive the digital copies of the Bidding Document, further clarifications, and Addenda that may be issued during the bidding process. Upon receipt of the Bidder's letter, the Employer will provide the Bidder, it's bank account details for the payment of the non-refundable fee of LKR 100,000.00 or US\$ 290.00. Bidders shall send the transfer confirmation of this non-refundable payment also to the Program Director as soon as such payment is done. Upon the confirmation of non-refundable payment made by the Bidder, the Employer will send the link to the full set of the Bidding Document for the Bidder to download. Bidder shall be responsible to ensure it downloads the full set of documents and the Employer shall take no responsibility for any consequence under this procurement process or thereafter of the Bidder's failure to do so.
8. A pre-bid meeting with the Bidders will be held at the Office of the Program Director on **03<sup>rd</sup> August 2022 at 10:00 AM** (local time) at the address provided below. Bidders may attend this pre-bid meeting in person (by up to a maximum of two representatives, subject to prior registration with the Purchaser). Bidders may also attend the meeting virtually. Bidders shall request via an email to the Program Director on or before 01<sup>st</sup> August 2022 in order to be provided the link to the online conferencing facility.
9. Sealed Bids addressed to the Chairman, SCAPC shall be delivered to the office of the Program Director, Program Management Unit (PMU), Mahaweli Water Security Investment Program (MWSIP), No. 493 1/1, T.B. Jayah Mawatha, Colombo 10, Sri Lanka on or before **10:00 Hrs.** (local time) on **17<sup>th</sup> August 2022** together with a Bid Security in the amount as specified in the Bidding Document or Bid Security Declaration (Section 2 – Bid Data Sheet, ITB 21.1). The Bids will be opened immediately after the deadline in the presence of the Bidder's representatives who choose to attend. Bidders may also attend the bid opening virtually. Bidders shall request via an email to the Program Director on or before 15<sup>th</sup> August 2022 in order to be provided the link to the online conferencing facility.
10. The Purchaser will not be responsible for any cost or expense incurred by the Bidders in connection with the preparation, attending pre-bid meeting and delivery of bids.

**Program Director,  
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